

# Purging Perspectives



Productivity Begins with Purging™

**THE NEWSLETTER WITH  
LEADING EDGE SOLUTIONS**

**Volume XIII, Spring 2004**

**C A L E N D A R**



Plast-Ex 2004 is Canada's largest and most important plastics industry trade show.

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**WE WANT TO HEAR  
FROM YOU!**

**Phone:** 716-685-2121

**Fax:** 716-685-3236

**E-mail:** [info@dynapurge.com](mailto:info@dynapurge.com)

Personnel	Ext.
Tim Cutler • Business Manager	.135
Carol Czosek • Sales Rep.	...129
Joie Komarmi • Int'l Manager	...128
Carol Mager • Customer Serv.	...131
Pam Mann • Acct. Rec.	...102
Susan Mielcarek • Sales Rep.	...124
Carol Miller • Sales Rep.	...127
Steve Papenthien • Sales Rep.	.130
Nina Salvo • Sales Rep.	...126

## GREAT SEEING YOU AT PLASTEC WEST 2004!

Thanks to everyone who came by and visited us at the Plastec West show in Anaheim, CA, this past January 6-8.

Our *Dyna-Purge in Action* video was a big hit! We enjoyed seeing many of our long-time customers and we're proud to report that we saw more than 300 customers and prospects!



## Processor Saves More Than \$62,000 Annually

### CASE STUDY

#### Situation:

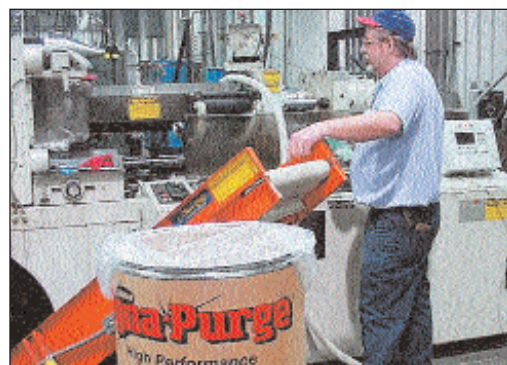
Headquartered in Lindstrom, MN, Plastic Products Co. Inc. is a contract injection molder with nine plants in six states. The Lebanon, KY facility operates 34 processing machines and uses a wide range of resins to produce a variety of consumer products.

As part of daily maintenance, in-house resins were used to purge colors and materials. This method often caused problems.

Downtime for changeovers was too lengthy, especially when switching from black glass-filled PET to clear ABS. Machines were often shut down to remove the screw and clean it manually, an 8 to 10 hour process. In addition, there was a significant amount of scrap and wasted material reported.

#### Results:

- Plastic Products **lowered its annual purging costs \$62,363, a 55% reduction**, by using Dyna-Purge M.
- Regularly using 25 lbs. of Dyna-Purge M as part of its preventative maintenance program has enabled Plastic Products to save



Joe Riggs, Assistant Plant Manager at Plastic Products, prepares to pour Dyna-Purge M, into an injection molding machine. **Switching to Dyna-Purge M for routine preventative maintenance reduced the company's scrap rate by 82% and saved more than \$62,000 annually.**

**more than 42,000 lbs. of molding-grade resins a year.** This represents an 82% reduction in purging waste.

- Downtime for changeovers now takes only 80 minutes, an improvement of up to **87%**.

**For more Case Studies, visit [www.dynapurge.com](http://www.dynapurge.com) and click on "About Us".**



## Share Your Story & Receive 55 lbs. of Dyna-Purge - FREE!

**SHARE YOUR PURGING SUCCESS**

**AND WE WILL DEVELOP A CASE STUDY FOR YOUR COMPANY.**

Let your industry colleagues benefit from your story while you benefit from FREE product!

To share details of your success story, contact Tim Cutler, Business Manager, at 716-685-2121, ext. 135.

# SAVE \$\$\$ WITH BLANKET PROGRAM

The Best Purging Product in the Industry  
at the Best Possible Value!

Save \$\$\$ when you commit to bulk purchasing of  
Dyna-Purge (min. 1000 lbs. per grade) during a 12-month period.

### It's Easy!

- 12-month price protection
- Just-in-time inventory availability
- Factory direct support and pricing
- Price savings on each shipment
- Pre-arranged shipment scheduling

### No Risk!

If you are unable to use the contracted volume, just pay the regular value rate for our quality products. **No penalty ever, guaranteed!**

### What are Joint Blankets and Multi-Product Blankets?

**Joint Blanket** - this offer allows you to combine purchases with any of your "sister facilities" on a single Dyna-Purge product to maximize your purchasing power.

**Multi-Product Blanket** - this offer allows you to blanket more than one grade of Dyna-Purge for a single location, with pricing, per grade, at the combined blanket level.



**HELP YOUR ORGANIZATION SAVE MONEY  
WHILE BENEFITTING FROM THE BEST PURGING  
PRODUCT IN THE INDUSTRY!  
FOR MORE INFORMATION CALL 716-685-2121.**

## IS DYNA-PURGE PART OF YOUR PREVENTATIVE MAINTENANCE PROGRAM?

**Start Saving  
Time & Money Today!  
We'll help you establish  
consistent and reliable  
purging procedures.**



## THANKS FOR YOUR COMMENTS

**Dyna-Purge P:** *I have used a lot of purging compounds in my 25 years of molding. The one I count on the most is Dyna-Purge P.*  
- John Hall, Naperville, IL

**Dyna-Purge M:** *We use Dyna-Purge M on a daily basis. We are very pleased with the product!*  
- Rusty Reed, Maumelle, AR

**Dyna-Purge K:** *Fantastic performance, as usual with Dyna-Purge K! Fast delivery; just in time for completion of a critical application. Thanks!*  
- Ryan Clubb, Calgary, Alberta

**Dyna-Purge P:** *Dyna-Purge P does an extremely great job in cleaning our manifold systems. Keep up the good work!*  
- Jack Turcotie, Ajax, Ontario

**Dyna-Purge M:** *We have better results when we use Dyna-Purge M and follow your shutdown procedures.*  
- Allen Silwa, Evansville, IN

## THANKS FOR YOUR COMMENTS!

We are also interested in hearing from you! Your opinion is very important and we would like to share it with others. Send us your comments today and we'll send you our "new" Dyna-Purge cap as a thank you!  
**Send comments to:**  
[www.dynapurge.com/contact](http://www.dynapurge.com/contact) or  
fax 716-685-3236.



**Please pass this newsletter on to appropriate individuals/plant manager. Thanks!**

## FAX BACK FORM

Fax: 716-685-3236  
Please let me know more about  
Dyna-Purge. I don't want to waste  
resins or time!  
Please remove my name from  
future mailings.

A Division of Shuman Plastics, Inc.  
35 Neoga Street  
Depew (Buffalo), N.Y. 14043-9990

