

Purging Perspectives

Dyna-Purge

Productivity Begins with Purging™

THE NEWSLETTER WITH
LEADING EDGE SOLUTIONS
VOLUME XII, WINTER 2003

C A L E N D A R

Shuman Plastics
Holiday Closing Dates:
December 25 & 26, 2003
January 1 & 2, 2004
Best Wishes for a Happy
And Safe Holiday Season!

PLASTEC
WEST 2004

Visit us at Booth #3711
Anaheim Convention Center
Jan. 6-8, 2004 Anaheim, CA

- Meet Your Sales Rep
- Bring Your Purging Challenges
- See "Dyna-Purge in Action" Video

ENTER OUR
DRAWING!
Drop off your *Purging Perspectives* newsletter at our Booth and enter to win exciting prizes!



MAY 2004
PLAST-EX 2004
Toronto, Ont.
Canada
Visit us at
Booth# 261, Hall 1
See You There!

CALL US! FAX US! E-MAIL US!

Phone: 716-685-2121

Fax: 716-685-3236

E-mail: info@dynapurge.com

Website:

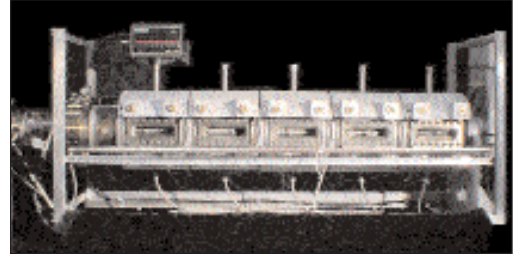
www.dynapurge.com

WHEN YOU SHUT DOWN, DON'T BREAK DOWN!

We hear about it all the time. A plastic processor closes up shop for a long weekend or holiday, only to return to equipment that produces black specking, contamination and a high percentage of defective products.

"Without proper preventative maintenance plans, companies unnecessarily realize a substantial loss in production time spent cleaning their equipment," says Tim Cutler, Dyna-Purge Business Manager.

"Unlike resins, which can degrade or carbonize equipment, Dyna-Purge is a heat stable, non-chemical, non-abrasive product that is ideal for leaving in the barrel during shutdowns and is an effective



preventative method to ensure quick, reliable start-ups without black specking or color contamination."

Even if your company doesn't shut down production during the year, Cutler recommends using Dyna-Purge to extend the life of equipment, as well as to maintain highly efficient production schedules.

Call Us Today at 716-685-2121 or E-Mail Us at info@dynapurge.com for Suggested Procedures for Shutdowns

NEW WEBSITE HAS SOLUTIONS, UPDATES & INDUSTRY LINKS THAN EVER BEFORE

Looking for the latest in product information? Want to be on the pulse of industry news and developments? Need a quick answer to a purging challenge?

It's all here, and more, on the new, recently launched Dyna-Purge website.

"We're very pleased with the new design and content, making it easier for the user to navigate through our site," says Tim Cutler, Dyna-Purge Business Manager.

The new multilingual website offers direct customer support, specific information about the full range of Dyna-Purge products, and actual case studies that demonstrate solutions to saving time and money.

Visit the website and find:

- How to obtain a **free sample of Dyna-Purge** to try new grades.

- **Dyna-Purge in Action Video:** Watch a demonstration of Dyna-Purge at work!

- **Trouble Shooting:** A comprehensive Q & A section, as well as Case Studies.

Customer Service:

We promise you prompt service and expert assistance. Click on *Contact Us* to find your sales representative who will work with you to identify the most productive and economical grade of Dyna-Purge.

- **Links** to upcoming industry trade shows around the world

- **Selection Guide:** We'll help you

choose the right Dyna-Purge grade for your application.

"Our new website is serving customers around the world even better by providing them with the latest technological developments and the collective experience of our purging experts," says Cutler.



DYNA-PURGE NEWS BRIEFS

NEW 45,000 LB. BLENDER

Dyna-Purge has tripled its capacity for producing purging compounds with the purchase of a 45,000 lb. blender. This state-of-the-art blender will allow the company to continue providing optimum service and delivery, while meeting the growing customer demand.

JUST-IN-TIME DELIVERY

Don't be caught short in any season! All orders placed by 3:30 p.m. EST will be shipped the next day. Remember to keep enough Dyna-Purge on hand for your preventative maintenance program to ensure easier and faster start-ups!

WE WANT TO HEAR FROM YOU!

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Carol Miller • Sales Rep127
Steve Papenthien • Sales Rep130
Ken Przybyla • Sales Rep.125
Nina Salvo • Sales Rep126

PARTNERS IN PRODUCTIVITY

Shuman Plastics is pleased to announce its partnership with Stoner, the world's #1 supplier of aerosol mold release agents for plastics, rubber, foams, waxes and other materials in processes such as injection, compression and foam molding.



Code# 3PDYN

Stoner is now offering readers of this newsletter a FREE MOLD CLEANING KIT, to demonstrate the superior performance of Stoner products for cleaning and protecting molds and mold parts.

To get your free kit and learn more about Stoner, call 1-888-478-6637 or visit stonersolutions.com. Make sure to reference the special code# 3PDYN when contacting Stoner.

SHARE YOUR STORY & RECEIVE 55 LBS. OF DYNA-PURGE - FREE!

WE WANT TO PUT YOU IN THE NEWS!

Share your case study with industry colleagues and benefit from letting others know you're out there. We'll improve your productivity with the right Dyna-Purge grade, helping you increase production and decrease downtime.

To share the details of your success story, please contact Tim Cutler, Business Manager, at 716-685-2121, ext. 135.

THANKS FOR YOUR COMMENTS

Dyna-Purge M: *We have been using Dyna-Purge M for several years now with great success. Thank you for a great product!*

- Tommy Joe Cothren, Maumelle, AR

Dyna-Purge E: *We love Dyna-Purge E! It saves us wear and tear on our machines. It does a great job of cleaning up.*

- Keith Black, Pinnacle, NC

Dyna-Purge M: *We achieved excellent results using Dyna-Purge M for removing PET material.*

- Fred Hopper, Seabrook, NH

Dyna-Purge M: *Using Dyna-Purge M has kept our barrels clean which has made it a lot easier to go from colors to clear lens parts!*

- Richard Morgan, Blaine, MN

Dyna-Purge P: *Dyna-Purge P worked great the first time on our Hot Runner system. We experienced much less downtime when using your product!*

- Scott McGibbon, Ajax, ON., Canada

Send us your comments today!

We are interested in hearing from you. Your opinion is very important and we would like to share it with others. If we print your comments, we'll send you our Dyna-Purge cap as a thank you! **Send comments to:**

www.dynamurge.com/contact



PLEASE PASS THIS NEWSLETTER ON TO APPROPRIATE INDIVIDUALS/PLANT MANAGER. THANKS!

FAX: 716-685-3236

FUTURE MAILINGS.

PLEASE REMOVE MY NAME FROM

I DON'T WANT TO WASTE RESINS OR TIME!

PLEASE LET ME KNOW MORE ABOUT DYNA-PURGE.

FAX BACK FORM

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