

Purging Perspectives



**THE NEWSLETTER WITH
LEADING EDGE SOLUTIONS**

Volume XVIII, May 2006



VISIT US
at Booth #1370 South
NPE Show
June 19th - 23rd

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DYNA-PURGE TEAMS UP WITH PAULSON TRAINING AT NPE 2006

CATCH OUR SEMINAR - TUESDAY, JUNE 20TH

It's here! Paulson Training Programs, Inc. and Dyna-Purge, division of Shuman Plastics, have teamed up to create a new training course, which will be launched at the 2006 NPE Show!

The new course will provide staff with valuable training tools on proper purging techniques and will include:

- Why it's important to purge
- Differences between purging compounds (e.g. chemical, mechanical)
- How to calculate your cost-to-purge, and
- Procedures and applications for injection, extrusion, and blow molding.

"We're very excited about this new training course," says Dyna-Purge Business Manager Tim Cutler, who will present a historical overview of purging and recent trends at the NPE show.



Scott Paulson, President of Paulson Training Programs and Tim Cutler, Dyna-Purge Business Manager, will present "Engineered Purging Compounds" and show the new training video, June 20th, at NPE 2006.



"Paulson Training Programs are leaders in their field, and by working together, we have produced a training course that will improve awareness and productivity for processors in the plastics industry."

Cutler and Paulson will be unveiling the new training course as part of a seminar on "Engineered

Purging Compounds," and hosting a Q & A session with a panel of experts at the 2006 NPE Show, **Tuesday, June 20th, from 4-5 p.m in McCormick Place, South Building, Level 4, Room 5403B.**

Register online today for this free seminar at <http://www.npe.org/register>, or call your Dyna-Purge sales consultant at 716-685-2121, to learn how to obtain a copy of the training course.

...And For Our International Visitors at NPE 2006...

While you're visiting our exhibit at NPE, make sure to visit Joie Komarmi, our International Business Manager. Komarmi will join a panel of experts for the Spanish seminar, *"Technologies and Tools to Improve the Competitiveness in the Latin American Plastic Industry."* Claudio Garcia, with Julio Garcia & Hijos, our Dyna-Purge distributor in Argentina, will assist with Spanish translation.

The event will be hosted by Tecnologia del Plastico, in collaboration with the Society of Plastic Engineers, and will take place, **Tuesday, June 20th, 8:30 a.m., in McCormick Place, South Building, Rm. 401BC.**



Joie Komarmi, Int'l. Business Manager

NPE: Register at our website by June 15th and save \$60

**Save \$60 when you register for the NPE Show before June 15th!
IT'S EASY! Go to www.dynamurge.com - click on the NPE 2006 icon
in the lower right corner, and take advantage of this
great money-saving offer today.**

HELPING YOU MAKE PURGING EASIER EVERY DAY

At Dyna-Purge, our people make the difference every day. Our knowledgeable sales consultants:

- Connect with plastic processors to offer useful solutions for their purging challenges
- Send free samples for new applications, as customers' needs change
- Process customers' orders and manage their delivery requirements, while offering the best price available
- Offer Dyna-Purge management the feedback necessary to prepare for your future needs

THANKS FOR YOUR COMMENTS

Comments about our purging products come from near and far, but one thing is consistent - our customers love the results they get!

Dyna-Purge M: "Less rejects at color change, when using your purge, and when using **Dyna-Purge P**, it's a much faster re-start time for hot runner color change."
- Todd Martin, Sheboygan, WI

Dyna-Purge M: "LOVE YOUR PRODUCT!!"
- Brian Birringer, Sheboygan, WI

Dyna-Purge M: "Great stuff. I wouldn't mold without it."
- Steven Mayor, Port Orchard, WA

Dyna-Purge M: It is very useful for removing the black spot in GPPS material.
- Neeraj Kumar Gaur, Greater Noida, India

Dyna-Purge M: It's the best; we get great results. We don't need to use as much product as compared to other purging products.
- Sandeep V. Shinde, Tal-Shirur - Pune, India

Meet Kelli Ropach

Kelli Ropach has been with Dyna-Purge for just over three months, yet you may have already spoken with her on a few occasions. Kelli prides herself in maintaining dedicated and focused attention on her customers. Whether taking an order or answering your important purging questions, Kelli will provide you with friendly and knowledgeable service. If your business resides in CT, DC, DE, NH, NJ, PA, RI, SC, VA, VT or WV, you can be sure that Kelli is here for you.

When not working, Kelli enjoys spending time outdoors, traveling, attending football and hockey games,



and watching movies with her husband Brad.

Kelli invites you to attend NPE 2006, where she will be helping customers with purging challenges and questions. She is looking forward to meeting you in person and spending time discussing your needs.

To reach Kelli, call 716-685-2121, ext. 125 or e-mail kropach@dynapurge.com

Don't Be The Missing Link!

We welcome your comments on the "We Care" cards our production staff place in each container of Dyna-Purge. Be sure to "close the loop" by letting us hear from you about your Dyna-Purge experience.

Whether you tell us about your successful purging application, give us a referral for another company that would benefit from Dyna-Purge or ask a question about purging, we want to hear from you today!



Please pass this newsletter along to appropriate individuals. Thanks!

FAX BACK FORM

Fax: 716-685-3236

- Please let me know more about Dyna-Purge. I don't want to waste resins or time!
- Please remove my name from future mailings.

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