

# Purging Perspectives



**THE NEWSLETTER WITH  
LEADING EDGE SOLUTIONS**

Volume XIX, Fall, 2006



THANK YOU - to all our customers, and soon-to-be customers who stopped by our booth at NPE in Chicago. We invite you to call our consultants any time with your purging challenges. We are here to serve your needs!

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TRAINING... TRAINING... TRAINING... TRAINING... TRAINING... TRAINING... TRAINING...

## NEW DYNA-PURGE TRAINING DVD

**You spoke...and we listened!** The teaching tool you wanted is now available at "no charge" in the form of a DVD for your staff to use in training personnel. You can take advantage of this offer by calling us at 716-685-2121, or by going to [www.dynapurge.com](http://www.dynapurge.com) and clicking on the icon "Request New Training DVD" on the home page of our website. Paulson Training helped create this course and we are very proud to offer it to you, free of charge.

This training DVD will help your employees focus on the process of purging, making their jobs easier and producing a positive impact on your company's bottom-line.



The DVD will make it easier for you to train your staff on the following:

- Why it's important to purge
- Differences between purging compounds (e.g. chemical, mechanical)
- How to calculate your cost to purge
- Procedures and applications for injection, extrusion, and blow molding.

We know you are always looking for ways to improve employee's awareness of how their actions affect productivity, and we welcome any feedback you can give us on your use of the new DVD.

Call any time at 716-685-2121 or email us at [info@dynapurge.com](mailto:info@dynapurge.com)

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## IDES GOES THE EXTRA MILE EVERY TIME

Dyna-Purge tips its hat today to IDES The Plastics Web, a business partner with extraordinary talent, and the expertise to help plastics professionals quickly access technical plastic materials information and data sheets using a vertical search engine.

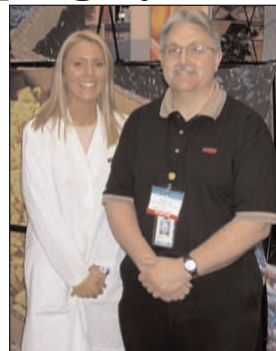
Paying attention to detail and going the



extra mile are impressive qualities we admire in Josh Dorrell, Business Development Manager, and Nathan Potter, Marketing Manager.

We should know. Dyna-Purge has been taking advantage of IDES services for more than three years, and each year we see them stretch and grow again.

## Thanks for Stopping By to See Us at NPE



*We received more than 600 inquires at NPE this year! We enjoyed meeting long-time customers like Bob Gove (center photo) from Husky as well as helping new customers who visited our booth.*

## Dyna-Purge Well Represented at NPE



Our staff enjoyed seeing many new customers at NPE this year. (front, l-r): Joie Komarmi, Carol Miller, Pat Castiglione, Carol Czosek, Kelli Ropach and Tim Cutler. (back row, l-r): Ken Shuman, John Walker and Chris Booth.

Call us anytime with your purging challenges - we're always ready to help!

## Carol Czosek is Her Name, Dyna-Purge is Her Game...

...and, if you are lucky enough to live and work in IA, ID, IN, MI, MN, MS, MT, ND, SD, or WY, Carol is your "go-to-girl" for product knowledge and excellent customer service.

Carol is a real go-getter, so when she is not helping her customers boost productivity by using Dyna-Purge, she enjoys running 5K's with her Dad and keeps in shape by visiting the gym regularly. She also enjoys playing with her three cats and is a big fan of reality TV shows, especially "Survivor."

While running, she tells



herself: "Keep going - don't stop!" - a motto which she applies to her everyday life.

Be sure to call Carol at 716-685-2121, ext. 129 or e-mail [cczosek@dynapurge.com](mailto:cczosek@dynapurge.com)

## THANKS FOR YOUR COMMENTS

**Comments about our purging products come from near and far, but one thing is consistent - our customers love the results they get!**

"Your product has surpassed other purge materials I have used; I just love it!"

- William Long, Humboldt, TN

"Very good purging compound, cleans barrel and screw nicely. Will purchase again."

- Mike Templin, Greenfield, OH

"Your products are nothing short of top quality; you should be proud."

- Carlos Rivera, Rochester, NY

"Used on several Van Dorn plastic injection molders; clears and cleans barrel out very well."

- Bill Pennington, Rochester, NY

### Don't Be the Missing Link!

We welcome your comments on the "We Care" cards our production staff place in each container of Dyna-Purge. Be

sure to "close the loop" by letting us hear from you about your Dyna-Purge experience.

Whether you tell us about your successful purging application, give us a referral for another company that would benefit from Dyna-Purge or ask a question about purging, we want to hear from you today!



Please pass this newsletter along to appropriate individuals. Thanks!

- Please send me:
- Product Literature
  - Sample Request Form
  - Free Training DVD
  - Please remove my name from future mailings

Fax: 716-685-3236

**FAX BACK FORM**

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